



SCHOOL ADVANCEMENT PROGRAM

Archdiocese of Kansas City in Kansas Catholic Schools

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The School Advancement Program (SAP) is designed to create a vision for schools specific to School Board/Business Team infrastructure, Fundraising and Enrollment Management. Short term success will be gauged on progress toward the aforementioned vision. Long term success will be determined based on the solidity of the School Board or Business Team, financial solvency and enrollment growth sustainability utilizing success metrics!

The *SAP Board/Business Team* process is designed to assist school leadership by positively affecting the schools' business operation.

Successful implementation will allow school leadership to focus on the spirituality and curriculum of their educational entity!



**Enrollment stability and growth is the
desired outcome of the SAP!**

Enrollment Philosophy

Enrollment management should be one of the school's primary responsibilities - the livelihood of the institution! It is imperative that every action and activity is executed at a **high level of professionalism**. The administration needs to recognize and understand that by **embracing change**, positive results can be realized. **People are treated with respect** and **challenges are viewed as opportunities**. The school must be viewed as excellent in order to attract others. **Thoughtful attention is placed on the details** - from the state of the parking lot to the actions in and out of the classroom.

PHASE I

Board/Business Team Development

PHASE II

Fundraising

PHASE III

Enrollment Management

The Perfect Catholic School

An educational institution that strategically intertwines revenue, financial solvency, facilities and enrollment management to enable instruction that allows for the development of disciples of Jesus and academic excellence!

Catholic schools
prepare students
for life and after!!!

